

Cocomore AG

Business Builder (m/w/d)

Opportunity for young professionals with entrepreneurial spirit and high potential

About us:

We are a digital services company undergoing change. Today, Cocomore successfully provides digital services to clients like Nestlé, Procter & Gamble, Rabobank, Samsung or Sanofi. We are developing our services activity into co-entrepreneurship with our clients. This is driven by our activity as company builders which we have pursued in parallel to the services business: We successfully build a number of digital start-ups on our own account, so far sold to Deutsche Telekom, Axel Springer and Pro7Sat1.

We are now starting a new unit that focuses on **building digital businesses and services with multi-national leading corporations**. So, we bring together entrepreneurship and the corporate world based on our experience in both. This combination provides unique opportunities for ambitious innovation and fast scaling. The new unit is labeled CO/BB (for Cocomore Business Builders).

Cocomore currently is a team of 200, mostly located in and around Berlin, Cologne, Frankfurt, Hamburg, Seville and Warsaw.

Our offer to you:

- **Join our new CO/BB unit as Business Builder.** You will have immediate responsibility in analyzing and assessing opportunities as well as in building up the businesses which exploit them.
- This is a unique opportunity: **You get to work in an entrepreneurial setting with some of the world's largest, most successful corporations.** You will drive at the same time their and our **growth**.
- **Your entrepreneurial role offers excellent development possibilities:** You will be a leader in starting up new businesses providing the basis for further career steps.
- You will be **coached by top professionals** with experience in both, corporations and start-ups.
- **You will enjoy team spirit and start-up atmosphere** while working in a well-run organization.
- You will get **competitive compensation** plus the perspective of a **share in the company**.
- Here you find some **background information** about the **job** and the **strategy behind it**: <https://bit.ly/3zj1x97>

What you will contribute:

- You consult to major multi-national companies on innovation-driven business opportunities.
- You then lead corresponding implementation efforts in cooperation with our corporate partners.
- You work closely with multi-faceted teams including members from other Cocomore units like Information Technology, User Experience, Visual Design or Analytics.

What you need to bring:

- University degree (preferably STEM or business-related)
- Two to six years of professional experience (a background in strategy or IT consulting is preferred)
- First-class analytical and conceptual capabilities
- Basic knowledge of software architecture and development as well as agile methodologies
- Entrepreneurial mind with the ability to dive into different topics and get things done
- Strong interest in topics like artificial intelligence, data science, robotics and automation as well as digital trends in B2B and B2C
- Outstanding social competency as well as strong communication skills and a talent for leadership
- Excellent English (spoken and written). Other languages, esp. German or Spanish, are an advantage.

Tell us how you want to work, in one of our offices, remote, full-time or part-time, in a shared position - or any combination of these. We will do our best to make it happen!

Einsatzort:

60329 Frankfurt am Main